



State of Rhode Island  
Department of Administration / Division of Purchases  
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## ADDENDUM #2

RFP #7550500

TITLE: NARRAGANSETT BAY PASSENGER FERRY SHUTTLE SVC.

SUBMISSION DEADLINE: 4/29/16 – 11:30 A.M.

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This addendum contains the following:

1. Corrections
2. Pre-Bid conference questions and answers
3. Pre-bid conference attendance sheet

*Lisa Hill*

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Lisa Hill  
Chief Buyer

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
RIDOT Addendum Notification

**RFP 7550500 – Narragansett Bay Passenger Ferry Shuttle Service  
Providence to Newport, RI**

Per the issuance of Department of Transportation ADDENDUM # 7550500A2 the following changes are noted:

- **CORRECTION**

On Page 11 of the RFP, under Section 1- Project Description, language cited erroneously states September 30, 2016 as the closing date for 2016 Ferry Services. *The last day for 2016 ferry services will be Labor Day, September 5, 2016.*

- **MEETING Q&A**

Attached responses 1 through 13 will document questions and comments discussed at the Pre-Proposal Meeting held on APRIL 20, 2016.

- **ATTENDANCE SHEET**

Courtesy copy of Attendance Sheet from Pre-Proposal Meeting held on APRIL 20, 2016.

APPROVED:



Stephen A. Devine, Acting Administrator  
Office of Transit & Transportation Alternatives

4/21/16  
DATE

**TO ALL RESPONDENTS:**

In line with the Scope of Services requested, RIDOT is soliciting bids from qualified ferry service operators to re-establish seasonal water transportation services between Providence and Newport. The initial 2016 Ferry Services shall begin on **JULY 1, 2016 through LABOR DAY, SEPTEMBER 5, 2016**. This contract will include a renewal option for two additional 6 MONTH periods (weather permitting APRIL 1 through OCTOBER 30 for future ferry season 2017 and 2018).

Respondents are instructed to submit a TECHNICAL PROPOSAL along with a separately sealed COST PROPOSAL to the Department of Administration Office of Purchases by **FRIDAY, APRIL 29, 2016 no later than 11:30 AM.**

TECHNICAL PROPOSAL ("Original" plus FIVE (5) COPIES) and a *separately sealed* COST PROPOSAL (THREE (3) HARD COPIES) are to be submitted simultaneously. RIDOT requests that the Technical Proposal submission ONLY be submitted not only in hard copy form but also on CD-ROM. Clearly labeled CD ROM should be attached to the inside cover of each Technical Proposal submission. RIDOT requires that the electronic version of said Proposals be submitted in **Adobe PDF format**.

**TECHNICAL** Proposal shall include all qualification and technical requirements as defined in the RFP.

An "**OPTIONAL TASK**" is also requested relative to "alternative" ferry usage which will be for RIDOT review and future considerations and will NOT be scored as part of this current selection process.

The "**3 HARD COPIES**" of separately sealed COST PROPOSAL shall define a LUMP SUM all-inclusive price for all administrative and operating services as cited in the scope of work for the anticipated **2016 FERRY SEASON ONLY**. Cost Proposal shall include an itemized breakdown of services provided and deliverables anticipated. Respondents may propose a financial subsidy in line with the restrictions defined in the RFP and shall include the specifics and supporting documentation as part of the COST proposal submission.

Compensation for future ferry services will be negotiated between RIDOT and the selected OPERATOR at the time of service.

Proposal submissions shall be delivered to the State Division of Purchases by the scheduled DUE DATE and DEADLINE. The submission package shall be clearly labeled as to **Bid # and Project Description**. All submissions received will be time stamped by State Purchases.

**TECHNICAL and COST Proposals will be evaluated separately.** COST Proposals will remain sealed at DOA until all technical scoring has been completed. Only firms receiving qualifying technical scores of **50 POINTS or more** will advance to the cost evaluation phase. Firms who do not qualify will be disqualified from any further consideration.

## **REQUIRED FORMS**

**3-PAGE RIVIP BIDDER CERTIFICATION COVER FORM** must be completed and included as first entry in EACH Proposal submission. This is mandated by RIDOA and failure to include may result in disqualification.

Required **FORMS (5)** as cited **on PAGE 4 of the RFP** must also be completed by the PRIME and submitted with **each** copy of TECHNICAL Proposal. **FOR W-9 ONLY, only one (1) unbound "ORIGINAL" COPY is required at time of submission.**

## **LICENSE/REGISTRATION**

All proper maritime licensing and certifications must be provided as part of your **TECHNICAL** Proposal.

In accordance with RI General Laws, no **FOREIGN CORPORATION**, (a corporation established other than in RI) has the right to transact business in RI until it has procured a **CERTIFICATE OF AUTHORITY** from the **OFFICE OF THE SECRETARY OF STATE (401) 222-2357**.

## **ADDITIONAL Q&A**

Additional questions may be posted to the RIDOT website @ **www.dot.ri.gov** through steps outlined in RFP. The Q&A Forum will disable **5 full calendar days** prior to the due date for this project; **therefore the closing date for this project is NOON on APRIL 23, 2016.** All Q&A will be posted as the final addendum on the RIVIP website.

## **PROJECT SYNOPSIS**

The India Point Park ferry location site is a state-owned lot. RIDOT plans to prepare the parking lot, provide weed removal and adequate signage as well as inspect the deck and moorings and provide railings, ramps and dock lighting as needed. Most of these services will be provided through RIDOT's Maintenance Division or through current State Master Price Agreements.

Respondents may propose a financial subsidy which will be open to negotiation. Currently there is a line item in the Department's 10-YEAR PLAN for "Summer Service" in the amount of \$500,000.00. This amount could increase to \$1 MILLION in subsequent YEARS based on the success of the ferry services provided. Potentially all funding could go toward ferry services but all would be subject to final negotiation and subsidy plan proposed.

The previous ferry service was initiated and structured as a commuter ferry. The Department's vision for this current ferry initiative is to market it more towards tourism and use of the Narragansett Bay as a transportation alternative to the many seasonal activities and events occurring in Newport and Providence.

1. Q – Anticipated service includes a 90 minute turnaround each day starting at 8:00 AM which may drop to 180 minutes mid-day. Can we assume TWO (2) vessels are anticipated? If not proposed at 90 minutes, would RIDOT re-bid??

***A – Ideally YES- based on the time allotment cited for minimum ferry service. In the RFP, TWO vessels are anticipated, however, RIDOT would consider all options that provide the minimum service frequency specified. NO. This is a priority project for RIDOT and we would work with Operator to accommodate scheduling for the anticipated ferry season.***

2. Q – Has RIDOT anticipated the lead time needed to obtain maintenance permits from CRMC?

***A – YES. RIDOT is currently working on process.***

3. Q- Is the Newport dock area currently available for the proposed ferry service at this time?

***A- YES. Preferred site is at Perrotti Park location cited in RFP.***

4. Q- Is there a minimum speed requirement?

***A- NO. However 80 MINUTES maximum travel time is specified.***

5. Q- Who will manage the parking lot locations? How many parking spots are anticipated??

***A- The parking lot locations for Providence include 2 areas: the first at India Point (old SHOOTERS Nightclub Lot) and another under the I-Way Bridge close to the landing site. Both are State-owned properties so the State will be the responsible party. A total of 80-100 parking spaces are anticipated between both available lots.***

6. Q- Will PUC have approval on proposed rates?

***A- PUC will have the final determination on rates proposed but RIDOT will provide support throughout the PUC process.***

7. Q- What is landing condition at Providence dock?

***A- RIDOT has a scheduled site visit planned at dock location undergoing inspections and any improvements.***

8. Q- Will there be any RIPTA involvement?

*A- Potentially - at India Point Park down South Water St. there is an opportunity for a connection point.*

9. Q- Assume RIDOT has maritime Consultant on project?

*A- YES.*

10. Q- Is there room for Ticket Offices on both sides of project?

*A- On Newport side there is an existing kiosk that can be used but ticket facility will have to be added to Site Plan at Providence location. This will have to be added into license application and Operator will be responsible for facility; RIDOT will only assist in prepping location area for facility location.*

11. Q- Will there be a "No Compete Clause" established for this Project?

*A- RIDOT will look into this issue; especially who has control of landing rights at Providence end.*

12. Q- Will the dock locations be able to accommodate TWO vessels overnight and will there be pump out stations accessible?

*A- The Operator will be responsible for servicing and for overnight tie-up at their own facility.*

13. Q- Assume there are no utilities available at either dock location?

*A- CORRECT.*

**END-**

